# Interim condensed financial statement of LIVECHAT Software SA for the period from April 1st, 2018 until September 30th, 2018 drawn up in accordance with the Accounting Act

Wrocław, November 23<sup>rd</sup>, 2018

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#### STATEMENT OF THE BOARD

According to the requirements defined in art.52, section 2 in the Act of September 29th, 1994 on accounting (Journal of Law 2018, i. 395 as amended), the Management Board of LIVECHAT Software SA presents the financial statement for the period of six months ending on September 30<sup>th</sup>, 2018 consisting of:

- 1) introduction to the interim condensed financial statement,
- 2) balance sheet made on September 30th, 2018 which presents the total balance of assets, equity and liabilities in the amount of 42 551 950,46 PLN;
- 3) profit and loss statement for the period from April 1st, 2018 until September 30th, 2018 presenting the net profit of 28 215 247,90 PLN;
- 4) a list of changes in the equity for the period from April 1st, 2018 until September 30th, 2018 presenting a decrease in equity by the amount of 6 032 252,10 PLN;
- 5) cash flow statement for the period from April 1st, 2018 until September 30th, 2018 presenting a decrease in the net cash amount by 14 731 906 PLN
- 6) further information and explanatory notes.

The Board declares that to the best of their knowledge the present financial statement was prepared in compliance with the rules of accounting in force, the presented data illustrates in a reliable, clear and true manner the financial standing of the Company and its financial results.

Wrocław, November 23rd, 2018

Mariusz Ciepły, President of the Board Urszula Jarzębowska, member of the Management Board

# INTRODUCTION TO THE INTERIM CONDENSED FINANCIAL STATEMENT AND COMPARABLE FINANCIAL DATA

# 1. THE SELECTED FINANCIAL FIGURES

	In thous	and PLN	In thousand EUR			
SELECTED FINANCIAL FIGURES	September 30th,2018	September 30th,2017	September 30th,2018	September 30th, 2017		
I. Net revenues from sales of products, goods and materials	52 096	43 614	12 196	10 293		
II. Profit (loss) on operational activity	34 546	30 209	8 088	7 129		
III. Gross profit (Loss)	35 008	28 565	8 196	6 741		
IV. Net profit (Loss)	28 215	22 981	6 606	5 424		
V. Net cash flow from operating activities	24 358	22 834	5 702	5 389		
VI. Net cash flow from investing activities	(4 842)	(2 279)	(1 134)	(538)		
VII. Net cash flow from financial activities	(34 248)	(36 308)	(8 018)	(8 569)		
VIII. Net cash flow total	(14 732)	(15 752)	(3 449)	(3 718)		
IX. Total assets	42 552	33 455	9 932	7 834		
X. Liabilities and provision for liabilities	4 015	2 647	937	620		
XI. Long-term liabilities	-	-	-	-		
XII. Short-term liabilities	4 015	2 647	937	620		
XIII. Equity	38 537	30 807	8 995	7 215		
XIV. Share capital	515	515	120	121		
XV. Number of shares	25 750 000	25 750 000	25 750 000	25 750 000		
XVI. Profit (loss) per single ordinary share(in PLN/ EUR)	1,10	0,89	0,26	0,21		
XVII. Diluted earnigs per single ordinary share ( in PLN/ EUR)	1,10	0,89	0,26	0,21		

XVIII. Net book value per single share ( in PLN/ EUR)	1,50	1,20	0,35	0,28
XIX. Diluted book value per single share( in PLN/ EUR)	1,50	1,20	0,35	0,28
XX. Declared or paid dividend per single share ( in PLN/ EUR)	1,33	1,41	0,31	0,33

#### 2. EURO TO POLISH ZLOTY EXCHANGE RATE

	September 30th,2018	September 30th,2017
The average rate of the National Bank of Poland as at September 30th 2017 and September 30th, 2016	0,2334	0,2342
The average rate for the period	0,2341	0,2360
The lowest rate for the period	0,2405	0,2376
The highest rate for the period	0,2274	0,2230

# 3. COMPANY, LEGAL STATUS AND SCOPE OF THE ACTIVITIES RUN Company details:

Name: LIVECHAT Software SA

Head office: ul. Zwycięska 47, 53-033 Wrocław

**Basic economic activity**: 62.01.Z – Activity related to software

Registering authority: Regional Court of Wrocław - Fabryczna in Wrocław, VI Economic

Division of the National Court Register

KRS no: 0000290756

Sector: IT

#### 4. COMPANY DURATION

The Company duration according to its By-laws is unlimited.

#### 5. PERIOD COVERED BY THE FINANCIAL STATEMENT

The Financial statement presents data for the period of from April 1<sup>st</sup>, 2018 until September 30<sup>th</sup>, 2018.

### 6. COMPANY BODIES

The Company's Management Board as of September 30th, 2018 is composed of the following persons and has not changed as of the date of approval of the present statement:

Mariusz Ciepły – President of the Board

Urszula Jarzębowska – member of the Board

The Company's Supervisory Board as of September 30th, 2018 and has not changed as of the date of approval of the present statement:

Maciej Jarzębowski - President of the Board
Marta Ciepła - member of the Board
Marcin Mańdziak - member of the Board
Jakub Sitarz - member of the Board
Michał Markowski - member of the Board

7. INTERNAL ORGANIZATIONAL UNITS IN THE COMPANY'S STRUCTURE THAT PREPARE FINANCIAL STATEMENTS INDEPENDENTLY

In the Company's structure there are no internal organizational units that draw up financial statements.

8. INFORMATION ON COMPANIES FOR WHICH LIVECHAT Software SA IS THE PARENT COMPANY OR A KEY INVESTOR. INFORMATION ABOUT A MERGER DURING THE REPORTING PERIOD.

LIVECHAT Software Joint Stock is a parent company in the Capital Group, which draws up and publishes consolidated financial statements according to the International Standards of Financial Reporting accepted for use in EU.

LIVECHAT Software SA is a parent company of LiveChat Inc. – it holds 100% of its shares.

During the reporting period the Company did not merge with another company.

9. INFORMATION ON ASSUMPTIONS ACCEPTED WHEN DRAWING UP THE FINANCIAL STATEMENT AND KNOWN CIRCUMSTANCES INDICATING THAT THERE IS A THREAT TO THE COMPANY'S BUSINESS CONTINUATION

The financial statement was drawn up following the assumption that the Company will be able to continue its business activity in the foreseeable future. There are no circumstances known indicating that the continuation of the Company's business activity might be threatened.

- 10. PRESENTATION AND TRANSFORMATION OF FINANCIAL STATEMENTS
  During the business period the Company did not change the principles of accounting nor did it transform its financial statements.
- 11. ACCOUNTING RULES (POLICY) INCLUDING METHODS OF EVALUATING ASSETS AND LIABILITIES (INCLUDING DEPRECIATION AND AMORTISATION), MEASURING

# FINANCIAL RESULT AND METHODS OF DRAWING UP A FINANCIAL STATEMENT TO THE EXTENT THE ACCOUNTING ACT LEAVES THE COMPANY FREE TO CHOOSE

Accounting rules accepted for drawing up the financial statement as of September 30<sup>th</sup>, 2018 comply with the Accounting Act of September 29<sup>th</sup>, 1994 as amended and with the Regulation of the Minister of Finance of October 18<sup>th</sup>, 2005 concerning range of information furnished in financial statements and consolidated financial statements, required by the prospectus for issuers based in the territory of the Republic of Poland, for which the Polish rules of accounting are relevant and in accordance with the Regulation of the Minister of Finance of March 29<sup>th</sup>, 2018 concerning current and periodical reporting by issuers of securities and with the conditions under which the legally required information originating in a non-member state can be deemed equivalent thereof.

Book entries are made according to the rule of historical cost. The Company did not make any corrections that would illustrate the effect of inflation on particular items in the balance sheet and the profit and loss statement.

The Company draws up profit and loss statement with by-function classification.

Cash flow statement is made following an indirect method.

The rules of evaluating assets and liabilities as well as of measuring the financial result are the following:

Intangible assets are the R& D expenses related to computer software. Intangible assets are evaluated according to their purchase price/ acquisition cost. In the balance sheet their presented price is lowered by depreciation by applying a linear method throughout the whole period of their useful economic life. Annual depreciation rates applied by the Company are as follows:

- R&D expenses - 20-30%.

Tangible fixed assets are tangible assets evaluated according to their purchase price/acquisition cost. Fixed assets depreciation write-offs are made following the linear method. Depreciation rates were fixed by taking into account useful economic life of fixed assets and illustrate the real wear and tear of fixed assets. The annual depreciation rates applied by the Company are as follows:

- computers 30%
- adaptation of office space 50%

As of the balance sheet day the Company makes a review of the fixed assets net value in order to find out whether there are any signs that the fixed assets might lose their value. If such signs are found, a recovery value of a particular asset is assessed in order to determine a possible write-off thereof.

Assets and liabilities are entered into the Company's balance sheet at the moment the Company enters into a binding contract.

The PLN value of receivables is determined when they become due. According to the provision in the accounting policy the Company on the balance day does not calculate interest for a delay in payment of overdue receivables. The Company makes write-offs to receivables from contracting parties that delay in payment of their dues on the balance

day, provided their economic and financial standing shows that payment of the money due is not possible in the nearest future. The write-offs are charged to the other operating expenses. In the balance sheet receivables are entered at their net value, that is lowered by write-offs to receivables. Receivables in foreign currencies are calculated into PLN at the moment they become due according to the average rate of the National Bank of Poland on the day preceding the day on which the receivables become due. On the balance sheet day receivables in foreign currencies are evaluated according to the average rate for a particular currency fixed by the National Bank of Poland on that day.

Cash/funds cover money in cash and on bank accounts. They are shown in their nominal value. Cash in foreign currencies is evaluated on the balance sheet day according to the average rate for a particular currency fixed by the National Bank of Poland on that day. Bank account cash inflows throughout a year are evaluated according to the rates of NBP, whereas the outflows by FIFO.

Accruals cover costs of undergoing and uncompleted R&D expenses as well as the assets due to deferred income tax. Accrued expenses form strictly marked allowances accepted by the Company that are still not payables. Deferred income is composed of received or due funds from contracting parties for future liabilities/ payments.

The Company creates reserves or assets due to deferred income tax as a result of the occurrence of temporary differences between the value of assets and liabilities shown in the accounting books and their tax value.

The Company's equity is composed of the capital created in accordance with the regulations in force and the Company's By-laws. Initial capital/ share capital is shown at its nominal value in accordance with the Company's By-laws and the entry into the National Court Register.

Liabilities are recognized at their nominal value. Liabilities in foreign currencies are recalculated into PLN at the moment they become due according to to the rate of the National Bank of Poland on the day preceding the day on which the liabilities become due. On the balance sheet day liabilities in foreign currencies are evaluated according to the average rate for a particular currency fixed by the National Bank of Poland on that day.

Revenues from sales of goods and services form an amount due thereof from a receiver lowered by a respective VAT due.

Costs of products and services sold are recognized proportionally to revenues from sales and cover the value of the products (services) sold and other items evaluated at the production cost or a purchase price.

Other operating revenues and expenses are not directly related to the Company's activities. They comprise revenues from sales of fixed assets, reserve release, inventory surplus, etc. The other operating expenses include the value of tangible assets sold and liquidated, costs of created reserves, donations granted, write-offs to receivables and other.

Financial revenues cover interest on cash on bank accounts falling due in the reporting period as well as exchange rate gains. Financial expenses cover interest on loans

granted, paid commission and exchange rate losses on foreign currency transactions. In the profit and loss account exchange rate differences are presented per account balance.

The obligatory charge on the financial result is corporate tax in the amount of 19% of gross profit adjusted for non-taxable revenues as well as for costs that are not costs of earning income adjusted for the change in reserve inventory and deferred income tax assets.

When drawing up its financial statement the Company follows the accounting rules and methods defined in the Accounting Act (Journal of Law 2018, i.395 as amended). The Company identified areas with differences between the present financial statement drawn up in accordance with the Polish rules of accounting and the financial statement which would be drawn up in accordance with the International Standards of Financial Reporting adopted by the European Union (hereinafter referred to as MSSF/ IFRS) and the effect those differences might have on the assets net value and the financial result.

For this purpose the Management Board of Livechat Software Joint Stock Company used the best knowledge of expected standards and interpreting as well as of rules of accounting, that would be used when drawing up the statement in accordance with MSSF/IFRS. The analysis made leads to the conclusion that there are no differences that might affect the net assets value and the financial result of the Company.

As compared with earlier reporting periods there were no changes in drawing up the financial statement, however, there were changes in the accounting rules, that affected the Company's capital and result as well as the comparable data.

Wrocław, November 23rd, 2018

Mariusz Ciepły, President of the Board

Urszula Jarzębowska, member of the Board

Joanna Alwin, Financial Director

# INTERIM CONDENSED FINANCIAL STATEMENT BALANCE SHEET (in PLN)

_	D. I. A. A. GODERO	Note	As of:					
I.	I. Balance sheet - ASSETS		30.09.2018	31.03.2018	30.09.2017			
1			4					
	Assets							
Α.	Fixed assets		15 142 728,98	11 440 282,75	9 246 792,29			
I	Intangible assets	1	9 661 468,38	8 462 891,50	7 048 980,36			
1	R & D expenses		9 661 468,38	8 462 891,50	7 048 980,36			

2	Goodwill		0,00	0,00	0,00
3	Other intangible assets		0,00	0,00	0,00
4	Advances for intangible assets		0,00	0,00	0,00
II	Tangible assets, including:	2	1 228 278,66	1 230 790,14	655 311,70
1	Fixed assets in use		1 228 278,66	833 117,60	655 311,70
a)	Land (including right to perpetual usufruct)		0,00	0,00	0,00
b)	Buildings, premises, civil and water engineering structures		310 404,41	0,00	0,00
c)	Technical equipment and machines		917 874,25	833 117,60	655 311,70
d)	Vehicles		0,00	0,00	0,00
e)	Other tangible fixed assets		0,00	0,00	0,0
2	Tangible fixed assets under construction		0,00	397 672,54	0,00
3	Advances for tangible fixed assets under construction		0,00	0,00	0,00
Ш	Long-term receivables	3	167 690,00	187 690,00	40 090,00
1	From related parties		0,00	0,00	0,0
2	From other parties where the company has a share in the capital		0,00	0,00	0,0
3	From other entities		167 690,00	187 690,00	40 090,0
IV	Long-term investments	4	1 656,46	1 656,46	1 656,4
1	Real property		0,00	0,00	0,0
2	Intangible assets		0,00	0,00	0,0
3	Long-term financial assets		1 656,46	1 656,46	1 656,4
a)	In related parties:		1 656,46	1 656,46	1 656,4
	Shares		1 656,46	1 656,46	1 656,4
	Other securities		0,00	0,00	0,0
	Loans granted		0,00	0,00	0,0
	Other long-term financial assets		0,00	0,00	0,0
b)	In other entities where the company has a share in the capital:		0,00	0,00	0,0
	Shares		0,00	0,00	0,0
	Other securities		0,00	0,00	0,0
	Loans granted		0,00	0,00	0,0
	Other long-term financial assets		0,00	0,00	0,0
c)	In other parties:		0,00	0,00	0,0
	Shares		0,00	0,00	0,0
	Other securities		0,00	0,00	0,0
	Loans granted		0,00	0,00	0,0
	Other long-term financial assets		0,00	0,00	0,0

4	Other long-term investments		0,00	0,00	0,00
V	Long-term prepayments	5	4 083 635,48	1 557 254,65	1 500 753,71
1	Deferred tax assets		386 466,91	313 937,00	293 763,89
2	Other prepayments		3 697 168,57	1 243 317,65	1 206 989,82
В.	Current assets		27 409 221,48	36 493 657,40	24 207 768,04
I	Inventory	6	96 427,75	84 902,34	33 015,42
1	Materials		0,00	0,00	0,00
2	Semi-finished products and work in progress		0,00	0,00	0,00
3	Finished products		0,00	0,00	0,00
4	Goods		0,00	0,00	0,00
5	Advances for deliveries		96 427,75	84 902,34	33 015,42
П	Short-term receivables	7	13 319 000,98	7 623 517,71	5 950 605,15
1	Receivables from related parties		6 259 905,93	1 338 468,39	677 463,32
a)	Trade receivables, maturing:		6 259 905,93	1 338 468,39	677 463,32
	Up to 12 months		6 259 905,93	1 338 468,39	677 463,32
	Above 12 months		0,00	0,00	0,00
b)	Other		0,00	0,00	0,00
2	Receivables from other entities with which the company is related in terms of capital		0,00	0,00	0,00
a)	Trade receivables, maturing:		0,00	0,00	0,00
	Up to 12 months		0,00	0,00	0,00
	Above 12 months		0,00	0,00	0,00
b)	Other		0,00	0,00	0,00
3	Receivables from other entities		7 059 095,05	6 285 049,32	5 273 141,83
a)	Trade receivables, maturing:		329 263,81	35 782,74	85 961,61
	Up to 12 months		329 263,81	35 782,74	85 961,61
	Above 12 months		0,00	0,00	0,00
b)	Receivables from taxes, subsidies, customs social insurance and other benefits		6 709 387,89	6 046 451,46	4 989 916,06
c)	Other		20 443,35	202 815,12	197 264,16
d)	Claimed at court		0,00	0,00	0,00
Ш	Short-term investments, including:	8	13 894 144,55	28 626 051,09	17 811 468,11
1	Short-term financial assets		13 894 144,55	28 626 051,09	17 811 468,11
a)	In related parties:		0,00	0,00	0,00
	Shares		0,00	0,00	0,00

	Total assets (A+B)		42 551 950,46	47 933 940,15	33 454 560,33
D	Own shares and stocks		0,00	0,00	0,00
C	Called-up share capital		0,00	0,00	0,00
IV	Short-term prepayments	9	99 648,20	159 186,26	412 679,36
2	Other short-term investments		0,00	0,00	0,00
	Other financial assets		0,00	0,00	0,00
	Other pecuniary assets		0,00	0,00	0,00
	Cash in hand and at bank		13 894 144,55	28 626 051,09	17 811 468,11
c)	Cash and other pecuniary assets		13 894 144,55	28 626 051,09	17 811 468,11
	Other short-term financial assets		0,00	0,00	0,00
	Loans granted		0,00	0,00	0,00
	Other securities		0,00	0,00	0,00
	Shares		0,00	0,00	0,00
b)	In other entities:		0,00	0,00	0,00
	Other short-term financial assets		0,00	0,00	0,00
	Loans granted		0,00	0,00	0,00
	Other securities		0,00	0,00	0,00

_	Balance sheet - LIABILITIES	<b>N.</b> .	As of:			
I.		Note	30.09.2018	31.03.2018	30.09.2017	
Α.	Equity		38 537 237,86	44 569 489,96	30 807 441,65	
I	Share capital	11	515 000,00	515 000,00	515 000,00	
II	Supplementary capital, including:	12	9 806 989,96	7 311 156,47	7 311 156,47	
	A share premium		0,00	0,00	0,00	
III	Revaluation capital	13	0,00	0,00	0,00	
	due to fair value revaluation		0,00	0,00	0,00	
IV	Other reserve capital	14	0,00	0,00	0,00	
	-created according to the Company's by-laws		0,00	0,00	0,00	
	-own shares and stocks		0,00	0,00	0,00	
V	Previous years profit (loss)		0,00	0,00	0,00	
VI	Net profit (loss)		28 215 247,90	48 073 333,49	22 981 285,18	
VII	Write-off on net profit during the financial year (-)	15	0,00	-11 330 000,00	0,00	

B.	Liabilities and provisions for liabilities		4 014 712,60	3 364 450,19	2 647 118,68
I	Provisions for liabilities		0,00	0,00	0,00
1	Provisions for deferred income tax	16	0,00	0,00	0,00
2	Provisions for pension funds and similar benefits		0,00	0,00	0,00
	Long-term	17	0,00	0,00	0,00
	Short-term		0,00	0,00	0,00
3	Other provisions		0,00	0,00	0,00
	Long-term	18	0,00	0,00	0,00
	Short-term	19	0,00	0,00	0,00
II	Long-term liabilities	20	0,00	0,00	0,00
1	To related parties		0,00	0,00	0,00
2	To related parties where the Company has a share in capital		0,00	0,00	0,00
3	To other entities		0,00	0,00	0,00
a)	Credits and loans		0,00	0,00	0,00
b)	Arising from issuance of debt securities		0,00	0,00	0,00
c)	Other financial liabilities		0,00	0,00	0,00
d)	Bill of exchange liabilities		0,00	0,00	0,00
e)	Other		0,00	0,00	0,00
III	Short-term liabilities	21	2 063 450,72	1 712 150,20	1 081 049,27
1	To related parties		0,00	0,00	0,00
a)	Trade liabilities, maturing:		0,00	0,00	0,00
	Up to 12 months		0,00	0,00	0,00
	Above 12 months		0,00	0,00	0,00
b)	Other		0,00	0,00	0,00
2.	To related parties where the Company has a share in capital		0,00	0,00	0,00
a)	Trade liabilities, maturing:		0,00	0,00	0,00
	Up to 12 months		0,00	0,00	0,00
	Above 12 months		0,00	0,00	0,00
b)	Other		0,00		0,00
3	To other entities		2 063 450,72	1 712 150,20	1 081 049,27
a)	Credits and loans		0,00	0,00	0,00
b)	Arising from issuance of debt securities		0,00	0,00	0,00
c)	Other financial liabilities		0,00	0,00	0,00

	Total liabilities (A+B)		42 551 950,46	47 933 940,15	33 454 560,33
	Short-term		1 951 261,88	1 652 299,99	1 566 069,41
	Long-term		0,00	0,00	0,00
2	Other accruals		1 951 261,88	1 652 299,99	1 566 069,41
1	Negative goodwill		0,00	0,00	0,00
IV	Accruals, including:	22	1 951 261,88	1 652 299,99	1 566 069,41
4	Special funds		0,00	0,00	0,00
i)	Other		4 986,22	0,00	5 072,26
h)	Payroll liabilities		0,00	0,00	0,00
g)	Tax, insurance, customs and other liabilities		695 663,66	602 345,86	19 567,20
f)	Bill-of-exchange liabilities		0,00	0,00	0,00
e)	Received advances for deliveries		0,00	0,00	0,00
	Above 12 months		0,00	0,00	0,00
	Up to 12 months		1 362 800,84	1 109 804,34	1 056 409,81
d)	Trade liabilities, maturing:		1 362 800,84	1 109 804,34	1 056 409,81

Wrocław, November 23<sup>rd</sup>, 2018.

Mariusz Ciepły, President of the Board

Urszula Jarzębowska, member of the Board

Joanna Alwin , Financial Director

# PROFIT AND LOSS STATEMENT (by-function classification) (in PLN)

Specification	for 3 months ended on September 30th, 2018	for 6 months ended on September 30th, 2018	for the period from April 1st, 2017 to March 31st, 2018	for 3 months ended on September 30th, 2017	for 6 months ended on September 30th, 2017
A. NET REVENUES FROM SALES OF PRODUCTS, GOODS	26 580 818,94	52 095 770,81	89 425 925,02	22 053 667,75	43 613 844,69
- from related parties	26 516 823,37	51 988 400,24	89 034 091,23	21 946 482,75	42 573 786,63
I. Net revenues from sales of products	26 580 818,94	52 095 770,81	89 425 925,02	22 053 667,75	43 613 844,69
II. Net revenues from sales of goods and materials	0,00	0,00	0,00	0,00	0,00

B.COST OF PRODUCTS, GOODS AND MATERIALS SOLD:	4 513 849,73	8 804 415,35	14 139 950,74	3 784 802,02	6 880 212,26
-to related parties	0,00	0,00	0,00	0,00	0,00
I. manufacturing cost of products sold	4 513 849,73	8 804 415,35	14 139 950,74	3 784 802,02	6 880 212,26
II. value of goods and materials sold	0,00	0,00	0,00	0,00	0,00
C. GROSS PROFIT (LOSS) ON SALES	22 066 969,21	43 291 355,46	75 285 974,28	18 268 865,73	36 733 632,43
D. SELLING COSTS	2 473 828,97	4 447 712,57	7 193 397,38	1 677 161,50	3 556 008,25
E. GENERAL AND ADMINISTRATIVE COSTS	2 344 430,55	4 299 473,30	6 533 116,26	1 562 852,55	2 971 436,31
F. PROFIT/LOSS ON SALES (C-D-E)	17 248 709,69	34 544 169,59	61 559 460,64	15 028 851,68	30 206 187,87
G. OTHER OPERATING REVENUES	3 000,00	6 000,72	19 428,27	3 000,00	6 000,00
I. Gain on disposal of non-financial fixed assets	0,00	0,00	0,00	0,00	0,00
II. Subsidies	0,00	0,00	0,00	0,00	0,00
III. Revaluation of financial assets	0,00	0,00	0,00	0,00	0,00
IV. Other operating revenues	3 000,00	6 000,72	19 428,27	3 000,00	6 000,00
H. OTHER OPERATING EXPENSES	3 131,49	4 578,08	7 061,31	1 618,86	3 223,05
I. Loss on disposal of non-financial fixed assets	0,00	0,00	0,00	0,00	0,00
II. Revaluation of non-financial fixed assets	0,00	0,00	0,00	0,00	0,00
III. Other operating expenses	3 131,49	4 578,08	7 061,31	1 618,86	3 223,05
I. PROFIT (LOSS) ON OPERATING ACTIVITIES (F+G-H)	17 248 578,20	34 545 592,23	61 571 827,60	15 030 232,82	30 208 964,82
J. FINANCIAL REVENUES	129 785,49	462 684,62	131 767,41	33 234,00	59 938,51
I. Dividend and profit sharing, including:	0,00	0,00	0,00	0,00	0,00
a) from related parties, including	0,00	0,00	0,00	0,00	0,00
- where the Company has a share in capital	0,00	0,00	0,00	0,00	0,00
b) from other entities	0,00	0,00	0,00	0,00	0,00
II. Interest, including:	34 767,68	84 630,68	131 767,41	33 234,00	59 938,51
- from related parties	0,00	0,00	0,00	0,00	0,00
III. Gain on disposal of investments	0,00	0,00	0,00	0,00	0,00
- in related parties	0,00	0,00	0,00	0,00	0,00
IV. Revaluation of investments	0,00	0,00	0,00	0,00	0,00
V. Other	95 017,81	378 053,94	0,00	0,00	0,00
K. FINANCIAL EXPENSES	4,61	78,86	1 955 750,99	183 216,35	1 704 292,51
I. Interest, including:	4,61	78,86	287,84	0,11	247,40
- to related parties	0,00	0,00	0,00	0,00	0,00
II. Loss on disposal of investments	0,00	0,00	0,00	0,00	0,00
- in related parties	0,00	0,00	0,00	0,00	0,00
III. Revaluation of investments	0,00	0,00	0,00	0,00	0,00

IV. Other	0,00	0,00	1 955 463,15	183 216,24	1 704 045,11
L. GROSS PROFIT (LOSS) (I+J-K)	17 378 359,08	35 008 197,99	59 747 844,02	14 880 250,47	28 564 610,82
M. INCOME TAX	3 353 162,65	6 792 950,09	11 674 510,53	2 888 981,93	5 583 325,64
a) current part	3 377 802,00	6 865 480,00	11 724 675,00	2 874 985,00	5 568 938,00
b) deferred part	-24 639,35	-72 529,91	-50 164,47	13 996,93	14 387,64
N. OTHER STATUTORY REDUCTIONS IN PROFIT	0,00	0,00		0,00	0,00
P. NET PROFIT (LOSS) (L-M-N)	14 025 196,43	28 215 247,90	48 073 333,49	11 991 268,54	22 981 285,18

Wrocław, November 23<sup>rd</sup>, 2018

Mariusz Ciepły, President of the Board

Urszula Jarzębowska, member of the Board

Joanna Alwin , Financial Director

# List of changes in equity (in PLN)

Changes in equity	For 6 months ended on 30.09.2018	01.04.2017 - 31.03.2018	For 6 months e n d e d o n 30.09.2017
I. Opening balance of equity (BO)	44 569 489,96	44 133 656,47	44 133 656,47
- adjustment of fundamental errors	0,00	0,00	0,00
- effects of changes in accounting principles	0,00	0,00	0,00
I.a. Opening balance of equity after adjustments	44 569 489,96	44 133 656,47	44 133 656,47
Opening balance of share capital	515 000,00	515 000,00	515 000,00
1.1 Changes in share capital	0,00	0,00	0,00
1.2. Closing balance of share capital	515 000,00	515 000,00	515 000,00
Opening balance of supplementary capital	7 311 156,47	893 932,61	893 932,61
2.1. Changes in supplementary capital	2 495 833,49	6 417 223,86	6 417 223,86
a) increase (due to)	2 495 833,49	6 417 223,86	6 417 223,86
- profit distribution (above the statutory minimum value)	2 495 833,49	6 417 223,86	6 417 223,86
b) decrease (due to)	0,00	0,00	0,00
2.2. Closing balance of supplementary capital	9 806 989,96	7 311 156,47	7 311 156,47
3. Opening balance of revaluation reserve	0,00	0,00	0,00
3.1. Changes in revaluation reserve	0,00	0,00	0,00

3.2. Closing balance of revaluation reserve	0,00	0,00	0,00
Opening balance of other reserve capitals	0,00	0,00	0,00
4.1. Changes in other reserve capitals	0,00	0,00	0,00
4.2. Closing balance of other reserve capitals	0,00	0,00	0,00
5. Opening balance of previous years' profit	0,00	42 724 723,86	42 724 723,86
5.1. Opening balance of previous years' profit	48 073 333,49	42 724 723,86	42 724 723,86
5.2. Opening balance of previous years' profit after adjustments	48 073 333,49	42 724 723,86	42 724 723,86
5.3. Changes in previous years' profit	-48 073 333,49	-42 724 723,86	-42 724 723,86
a) increase (due to)	0,00	0,00	0,00
b) decrease (due to)	48 073 333,49	42 724 723,86	42 724 723,86
- payment to shareholders	45 577 500,00	36 307 500,00	36 307 500,00
- allocation to reserve capital	2 495 833,49	6 417 223,86	6 417 223,86
5.4. Closing balance of previous years' profit	0,00	0,00	0,00
5.5. Opening balance of previous years' loss	0,00	0,00	0,00
5.6. Opening balance of previous years' loss, after adjustments	0,00	0,00	0,00
5.7. Changes in previous years' loss	0,00	0,00	0,00
5.8. Closing balance of previous years' loss	0,00	0,00	
5.9. Closing balance of previous years' profit (loss)	0,00	0,00	0,00
6. Net result	28 215 247,90	36 743 333,49	22 981 285,18
a) net profit	28 215 247,90	48 073 333,49	22 981 285,18
b) profit write-offs	0,00	-11 330 000,00	0,00
II. Closing balance of equity	38 537 237,86	44 569 489,96	30 807 441,65
III.Equity including proposed profit distribution (loss coverage)	38 537 237,86	44 569 489,96	10 321 989,96

Wrocław, November 23<sup>rd</sup>, 2018 Mariusz Ciepły, President of the Board Urszula Jarzębowska, member of the Board Joanna Alwin, Financial Director

# CASH FLOW STATEMENT ( in PLN)

Specification	For 6 months ended on 30.09.2018	01.04.2017 - 31.03.2018	For 6 months ended on 30.09.2017
A. CASH FLOW FROM OPERATING ACTIVITIES			

I. Net profit (loss)	28 215 247,90	48 073 333,49	22 981 285,18
II. Total adjustments	-3 857 595,68	180 091,63	-147 547,09
1. Amortization and depreciation	1 653 550,61	2 469 334,47	1 140 587,20
2. Exchange gains (losses)	0,00	0,00	0,00
3. Interest and profit sharing (dividend)	-84 551,82	-131 479,57	-59 691,11
4. Profit (loss) on investment activities	0,00	0,00	0,00
5. Change in provisions	0,00	0,00	0,00
6. Change in inventory	-11 525,41	-72 665,51	-20 778,59
7. Change in receivables	-6 124 869,53	-2 658 038,40	-1 148 532,79
Change in short-term liabilities excluding credits and loans	351 300,52	417 777,61	-35 528,73
9. Change in prepayments and accruals	358 499,95	155 163,03	-23 603,07
10. Other adjustments	0,00	0,00	0,00
III. Net cash flow from operating activities (I+/-II)	24 357 652,22	48 253 425,12	22 833 738,09
B. CASH FLOWS FROM INVESTMENT ACTIVITIES	-		
I. INFLOWS	84 551,82	131 479,57	59 691,11
Disposal of tangible and intangible fixed assets	0,00	0,00	0,00
Disposal of investments in real property and in ntangible assets	0,00	0,00	0,00
3. From financial assets, including:	84 551,82	131 479,57	59 691,11
a) in related parties	0,00	0,00	0,00
b) in other entities	84 551,82	131 479,57	59 691,11
- disposal of financial assets	0,00	0,00	0,00
- dividend and profit sharing	0,00	0,00	0,00
- payment of granted long-term loans	0,00	0,00	0,00
- interest	84 551,82	131 479,57	59 691,11
-other inflows from financial assets	0,00	0,00	0,00
4.Other inflows from investment activities	0,00	0,00	0,00
II. Outflows	4 926 610,58	5 685 102,99	2 338 210,48
Purchase of intangible fixed assets and tangible ixed assets	4 926 610,58	5 685 102,99	2 338 210,48
2. Investments in real property and intangible assets	0,00	0,00	0,00
3. for financial assets, including:	0,00	0,00	0,00
a) in related parties	0,00	0,00	0,00
b) in other entities	0,00	0,00	0,00
- purchase of financial assets	0,00	0,00	0,00
- granted long-term loans	0,00	0,00	0,00
4.Other outflows from investment activities	0,00	0,00	0,00

I. Inflows	0,00	0,00	0,00
Net inflows from issuance of shares and other capital instruments—and from capital contributions			
	0,00	0,00	0,00
2. Credits and loans	0,00	0,00	0,00
3. Issuance of debt securities	0,00	0,00	0,00
4. Other inflows from financial activities	0,00	0,00	0,00
II. Outflows	34 247 500,00	47 637 500,00	36 307 500,00
1. Purchase of own shares	0,00	0,00	0,00
2.Dividend and other payments to shareholders	34 247 500,00	47 637 500,00	36 307 500,00
Profit distribution liabilities other than profit distribution payments to shareholders	0,00	0,00	0,00
4. Repayment of credits and loans	0,00	0,00	0,00
5. Redemption of debt securities	0,00	0,00	0,00
6. Payment of other financial liabilities	0,00	0,00	0,00
7. Payment of liabilities arising from financial leases	0,00	0,00	0,00
8. Interest	0,00	0,00	0,00
9. Other outflows from financial activities	0,00	0,00	0,00
III. NET CASH FLOWS FROM FINANCIAL ACTIVITIES (I-II)	-34 247 500,00	-47 637 500,00	-36 307 500,00
D. TOTAL NET CASH FLOWS (A.III±B.III±C.III)	-14 731 906,54	-4 937 698,30	-15 752 281,28
E. BALANCE SHEET CHANGE IN CASH, INCLUDING:	-14 731 906,54	-4937 698,30	-15 752 281,28
- change in cash due to exchange differences	0,00	-233 575,34	0,00
F. CASH OPENING BALANCE	28 626 051,09	33 563 749,39	33 563 749,39
G. CASH CLOSING BALANCE (F±D), INCLUDING	13 894 144,55	28 626 051,09	17 811 468,11
- of limited disposability	0,00	0,00	0,00

Wrocław, November 23<sup>rd</sup>, 2018

Mariusz Ciepły, President of the Board Urszula Jarzębowska, member of the Board Joanna Alwin , Financial Director

# FURTHER CONDENSED INFORMATION AND EXPLANATION

# Notes to the balance sheet

# Note 1.1. Intangible assets

INTANGIBLE ASSETS in PLN	30.09.2018	31.03.2018
a) R & D expenses	9 661 468,38	8 462 891,50

Total intangible assets	9 661 468,38	8 462 891,50
e) advances for intangible assets	0,00	0,00
d) other intangible assets	0,00	0,00
-software	0,00	0,00
c) purchased , patents, licences, land similar values, including:	0,00	0,00
b) goodwill	0,00	0,00

On the balance sheet day the intangible assets were free from liens and encumbrances There were no write-offs made nor were the intangible assets revaluated.

The evidence of intangible assets includes, among other things, the investment on R&D related to Chat.io application with the gross value of 1 041 421,19. The investment made on this application has also been entered into the investment in progress (other prepayments and accruals) in the amount of 192 646,64 PLN.

The application was completed in the first version and offered for marketing, therefore it was assumed that the works carried out had been successfully finished and entered into the evidence of intangible assets.

Chat.io was used by the company as a starting point for works on a new version of the Company's main product-LiveChat. Freedom in implementing new solutions into chat.io as well as the fact that fewer clients used this application made it possible to develop the technology which was then applied in the Company's main product. Owing to chat.io the risk of making dramatical changes into the main product was eliminated and the Company became certain that the changes were from the start well received by LiveChat clients. Thanks to the tests on chat.io a LiveChat version was created that has brought more benefits to the clients of the Company's main product.

Owing to the above, the Company expects that the investments ,made on chat.io application will be returned through the increased functionality. This will bring along increased revenues from sales of LiveChat application.

In the opinion of the management Board there has been no impairment of the investments made on R&D.

Note 1.2. Changes in intangible assets

CHAN	IGES IN INT	ANGIE	BLE ASSE	ETS ( by na	ature) 01.04	1-30.09.20	018
	a	b		c	d	Е	
Specification	R&D expenses	Goodwi 11	purchased , patents, licences, land similar values, including:		other intangible assets	advances for intangible assets	Total intangible assets
a) Opening gross value of intangible assets	13 712 128,23	-	-	-	-	-	13 712 128,23
b) decrease (due to	-	-	-	-	-	-	-

- internal movements	-	-	-	-	-	-	-
c) increase (due to)	2 527 252,31	-	-	-	-	-	2 527 252,31
- internal movements	2 527 252,31	-	-	-	-	-	2 527 252,31
d) Closing gross value of intangible assets	16 239 380,54	-	-	-	-	-	16 239 380,54
e) Opening accumulated amortization (redemption)	5 249 236,73	-	-	-	-	-	5 249 236,73
f) Amortization for the period (due to)	1 328 675,43	-	-	-	-	-	1 328 675,43
- increase	1 328 675,43	-	-	-	-	-	1 328 675,43
- decrease	-	-	-	-	-	-	-
- liquidation	-	-	-	-	-	-	-
g) Closing accumulated amortization (redemption)	6 577 912,16	-	-	-	-	-	6 577 912,16
h) Opening impairment write- offs	-	-	-	-	-	-	-
i) Closing impairment write- offs	-	-	-	-	-	-	-
j) Closing net value of intangible assets	9 661 468,38	-	-	-	-	-	9 661 468,38

# Note 1.3 Intangible assets (ownership structure)

INTANGIBLE ASSETS (OWNERSHIP STRUCTURE in PLN	30.09.2018	31.03.2018
a) own	9 661 468,38	8 462 891,50
b) used by virtue of a lease contract, hire or another agreement, including leasing	0,00	0,00
Total intangible assets	9 661 468,38	8 462 891,50

# 2.1 Tangible assets

TANGIBLE FIXED ASSETS in PLN	30.09.2018	31.03.2018
a)tangible assets, including:	1 228 278,66	1 230790,14
- land (including right to perpetual usufruct)	0,00	0,00
- buildings, premises, civil and water engineering structures	310 404,41	0,00
-technical equipment and machines	917 874,25	833 117,60
- vehicles	0,00	0,00
- other fixed assets	0,00	397 672,54
b)fixed assets under construction	0,00	0,00

Total tangible fixed assets	1 228 278,66	1 230 790,14
c) advances for fixed assets under construction	0,00	0,00

On the balance sheet day the tangible assets were free from liens and encumbrances. There were no write-offs made nor were the tangible assets revaluated.

# Note 2.2. Changes in fixed assets

CHANGES IN FIXED ASSETS (by type groups) in PLN							
Specification	land (includin g right to perpetua l usufruct)	buildings premises, civil and water engineering structures	technical equipment and machines	vehicles	other fixed assets	started investments	total fixed assets
a) Opening gross value of fixed assets	-	0,00	1 833 292,09	-		397 672,54	2 230 964,63
b) increase (due to	-	413 872,54	306 163,70	-	-	-	720 036,24
- purchase	-	413 872,54	306 163,70	-	-	-	720 036,24
c) decrease (due to)	-	-	-	-	-	397 672,54	397 672,54
- liquidation	-	-	-	-	-	-	-
d) Closing gross value of fixed assets	-	413 872,54	2 139 455,79	-	-	-	2 553 328,33
e) Opening accumulated amortization (redemption)	-	-	1 000 174,49	-		-	1 000 174,49
f) Amortization for the period (due to)	-	103 468,13	221 407,05	-	-	-	324 875,18
- increase	-	103 468,13	221 407,05	-		-	324 875,18
- decrease	-	-	-	-	-	-	-
- sales	-	-	-	-	-	-	-
g) Closing accumulated amortization (redemption)	-	103 468,13	1 221 581,54	-	-	-	1 325 049,67
h) Opening impairment write-offs	-	-	-	-	-	-	-
i) Closing impairment write-offs	-	-	-	-	-	-	-
j) Closing net value of fixed assets	-	310 404,41	917 874,25	-	-	-	1 228 278,66

# Note 2.3 Fixed assets (ownership structure)

FIXED ASSETS (OWNERSHIP STRUCTURE in PLN  30.09.2018  31.03.2018
--

a) own	1 228 278,66	1 230 790,14
b) used by virtue of a lease contract, hire or another agreement, including leasing	0,00	0,00
Total fixed assets	1 228 278,66	1 230 790,14

The Company does not possess land in perpetual usufruct, nor any other liabilities towards the state budget due to rights of title to buildings or structures.

The Company runs its economic activity on premises it has leased out. The Company does not have any knowledge about the current value of the building on lease. The investments made in the premises the Company leases out are shown in "buildings, premises, civil and water engineering structures".

# **Note 3.1 Long-term receivables**

On September 30th, 2018 as well as on March 31st, 2018 the only item of long-term receivables was a deposit paid to the landlord of the office building.

# **Note 4. Long-term investments**

# Note 4.1 Real property

On September 30<sup>th</sup>, 2018 as well as on March 31<sup>st</sup>, 2018 the Company had no real properties classified as long-term investments.

#### Note 4.2 Intangible assets

On September 30<sup>th</sup>, 2018 as well as on March 31<sup>st</sup>, 2018 the Company had no intangible assets classified as long-term investments.

#### Note 4.3 Long-term financial assets

CHANGE IN THE BALANCE OF LONG-TERM FINANCIAL ASSETS (BY TYPE GROUPS)	30.09.2018	31.03.2018
a) opening balance	1 656,46	1 656,46
- shares in subsidiaries	1 656,46	1 656,46
- shares and stocks in other entities	0,00	0,00
- loans granted to other entities	0,00	0,00
b) increase (due to)	0,00	0,00
- loans granted to non-related parties	0,00	0,00
c) decrease (due to)	0,00	0,00
- sales of shares to subsidiaries	0,00	0,00
- write-offs of shares in other entities	0,00	0,00

d) closing balance	1 656,46	1 656,46
- shares in subsidiaries	1 656,46	1 656,46
- shares and stocks in other entities	0,00	0,00
- loans granted to other entities	0,00	0,00

The only shares classified as long-term financial assets were shown the shares in the Company's subsidiary, LiveChat Inc. The Company does not hold any shares nor stocks in other entities.

On the balance sheet day the shares were free from liens and encumbrances. There were no write-offs made nor were the shares revaluated.

#### Note 4.4 Shares and stocks in subsidiaries

- a) name of the entity, indicating its legal form LiveChat Inc- a legal company of Delaware, USA
- b) head office
- -registered head office: One International Place, Suite 1400, Boston, MA 02110-2619, USA
- c) business:

Hosting, e-payment gateway services

- d) relationship a subsidiary
- e) a method of consolidation applied a method of complete consolidation
- f) date of establishing control/joint control/getting a fundamental influence

LiveChat was established on September 30<sup>th</sup>, 2011. The Issuer took up 5000 shares, 0,10 USD each of the total value of 500 USD. The shares taken up by the Issuer make 100% of the Issuer's share capital.

- g) the value of shares at their purchase price/ acquisition cost 1.654,46 PLN
- h) value adjustments (total)

no

- i) share (stock) balance value 1.654,46 PLN
- j) percentage of the share capital held 100%
- k) share in the total number of votes at the general meeting 100%
- l) indication of another than referred to in j) or k) basis of  $\bar{}$  control/joint control/fundamental influence not applicable
- m) Company's equity, including:
- share capital 500.00 USD, that is 1656,46 PLN
- called up share capital (negative value) no
- supplementary capital no
- other equity including:

- previous years' profit (loss) 737 638,29 PLN
- net profit (loss) 113 141,92 PLN
- n) liabilities and provisions for liabilities, including:
- long-term liabilities not present
- short-term liabilities 6 395 900,24 PLN

#### o) receivables:

- long-term receivables : not present

- short-term receivables: 1 256 835,41 PLN

- the other part of the assets is formed by cash and deposits.

p) total assets: 7 166 353,91 PLN

r) revenues from sales: 62 639 921,60 PLN

s) unpaid share (stock) capital by the Issuer – not present

t) received or due dividend for the last business year – not present

# Note 4.5 Securities, shares and other long-term financial assets

SECURITIES, SHARES AND OTHER LONG-TERM FINANCIAL ASSETS (CURRENCY STRUCTURE)	unit	currency	30.09.2017	31.03.2017
a) in Polish zloty	zł	PLN	1 656,46	1 656,46
b) in foreign currencies (per currencies and recalculated into PLN)		USD	500	500
Total bonds, shares and other long-term financial assets			1 656,46	1 656,46

# Note 4.6 Securities, shares and other long-term financial assets

SECURITIES, SHARES AND OTHER LONG-TERM FINANCIAL ASSETS (BY NEGOTIABILITY)	30.09.2018	31.032018
A. With unlimited negotiability, listed (balance sheet value)	0,00	0,00
B. With unlimited negotiability, in the OTC market (balance sheet value)	0,00	0,00
C. With unlimited negotiability, not in the OTC market (balance sheet value)	1 656,46	1 656,46
a) shares (balance sheet value):	1 656,46	1 656,46
b) bonds (balance sheet value):	0,00	0,00
c) other – by nature (balance sheet value):	0,00	0,00
c1) loans granted	0,00	0,00
D. With limited negotiability (balance sheet value)	0,00	0,00
Total balance, at purchase price/ acquisition cost	1 656,46	1 656,46

Total opening balance	1 656,46	1 656,46
Total adjustments	0,00	0,00
Total balance sheet value	1 656,46	1 656,46

# Note 4.7 Granted long-term loans

On September 30th, 2018 as well as on March 31st, 2018 the Company had no long-term loans.

# **Note 4.8 Other long-term investments**

On September 30th, 2018 as well as on March 31st, 2018 the Company had no other long-term investments.

Note 5.1 Change in the assets balance due to deferred income tax

CHANGE IN ASSETS DUE TO DEFERRED INCOME TAX	30.09.2018	31.03.2018
1. Opening balance of assets due to deferred income tax	313 937,00	308 151,53
a) reflected in the financial result	313 937,00	308 151,53
- temporary differences including:	0,00	0,00
exchange rate gains and losses	0,00	44 379,31
unrealized exchange rate losses on cash	0,00	0,00
provision for liabilities	4 940,00	4 180,00
provisions for maintenance of servers infrastructure and customer services	308 997,00	259 592,22
provisions for receivables	0,00	0,00
difference in fixed assets evaluation	0,00	0,00
unrealized exchange rate losses on liabilities	0,00	0,00
b) reflected in equity	0,00	0,00
c) reflected in the goodwill or negative goodwill	0,00	0,00
2. Increase	77 469,91	53 584,78
a) reflected in the financial result due to negative temporary differences (due to):	77 469,91	53 584,78
- temporary differences including:	0,00	53 584,78
exchange rate gains and losses	0,00	0,00
unrealized exchange rate losses on cash	0,00	0,00
provision for liabilities	5 130,00	4 180,00

,		
provisions for maintenance of servers infrastructure and customer services	56 612,76	49 404,78
provisions for receivables	0,00	0,00
difference in fixed assets evaluation	15 727,15	0,00
unrealized exchange rate losses on liabilities	0,00	0,00
b) reflected in the financial result of the period due to tax loss (due to)	0,00	0,00
c) reflected in the equity due to negative temporary differences (due to)	0,00	0,00
d) reflected in the equity due to tax loss (due to)	0,00	0,00
e) reflected in the goodwill or negative goodwill due to negative temporary differences (due to)	0,00	0,00
3. Decrease	61 552,76	49 319,31
a) reflected in the financial result of the period due to negative temporary differences (due to)	61 552,76	49 319,31
- exchange differences including:	0,00	49 319,31
exchange rate gains and losses	0,00	44 379,31
unrealized exchange rate losses on cash	0,00	0,00
provision for liabilities	4 940,00	4 940,00
provisions for maintenance of servers infrastructure and customer services	56 612,76	0,00
provisions for receivables	0,00	0,00
difference in fixed assets evaluation	0,00	0,00
unrealized exchange rate losses on liabilities	0,00	0,00
b) reflected in the financial result of the period due to tax loss (due to)	0,00	0,00
c) reflected in the equity due to negative temporary differences (due to)	0,00	0,00
d) reflected in the equity due to tax loss (due to)	0,00	0,00
e) reflected in the goodwill or negative goodwill due to negative temporary differences (due to)	0,00	0,00
4. Closing assets balance due to deferred income tax, including	386 466,91	313 937,00
a) reflected in the financial result	386 466,91	313 937,00
- temporary differences, including:	0,00	313 937,00
exchange rate gains and losses	0,00	0,00
unrealized exchange rate losses on cash	0,00	0,00
provision for liabilities	5 130,00	4 940,00

provisions for maintenance of servers infrastructure and customer services	365 609,76	308 997,00
provisions for receivables	0,00	0,00
difference in fixed assets evaluation	15 727,15	0,00
unrealized exchange rate losses on liabilities	0,00	0,00
b) reflected in equity	0,00	0,00
c) reflected in the goodwill or negative goodwill	0,00	0,00

It was found unnecessary to create liability for deferred tax.

**Note 5.2** 

OTHER PREPAYMENTS	30.09.2018	31.03.2018
a) Prepayments/ prepaid expenses including:	3 697 168,57	1 243 317,65
- activated R & D expenses	3 695 005,08	1 217 640,00
- activated R & D expenses	2 163,49	25 677,65
b) other prepayments, including:	0,00	0,00
Total prepayments:	3 697 168,57	1 243 317,65

The activated R&D expenses also comprise the value of the internet domains.

# **Note 6. Inventory**

On September 30<sup>th</sup>, 2018 as well as on March 31<sup>st</sup>, 2018 the Company's inventory only evidenced advance payment for deliveries. The Company does not have any other inventory and there are no write-offs made.

Note 7.1 Short-term receivables

SHORT-TERM RECEIVABLES in PLN	30.09.2018	31.03.2018
a) receivables from related parties	6 259 905,93	1 338 468,39
- trade receivables, maturing:	6 259 905,93	1 338 468,39
- up to 12 months	6 259 905,93	1 338 468,39
-above 12 months	0,00	0,00
-other	0,00	0,00
- claimed at court	0,00	0,00

b) receivables from other entities where the Company has a share in capital	0,00	0,00
Cupitui	0,00	0,00
- trade receivables, maturing:	0,00	0,00
- up to 12 months	0,00	0,00
- above 12 months	0,00	0,00
- other	0,00	0,00
c) receivables from other entities	7 059 095,05	6 285 049,32
- trade receivables, maturing:	329 263,81	35 782,74
- up to 12 months	329 263,81	35 782,74
- above 12 months	0,00	0,00
- receivables from taxes, subsidies, customs, social insurance and		
other benefits	6 709 387,89	6 046 451,46
- other	20 443,35	202 815,12
Claimed at court	0,00	0,00
Total net short-term receivables	13 319 000,98	7 623 517,71
d) write-offs to receivables	0,00	0,00
Total gross short-term receivables	13 319 000,98	7 623 517,71

# Note 7.2 Short-term receivables from related parties

SHORT-TERM RECEIVABLES FROM RELATED PARTIES	30.09.2018	31.03.2018
a) trade receivables, including:	677 463,32	1 338 468,39
- from subsidiaries	677 463,32	1 338 468,39
- from co-subsidiaries	0,00	0,00
- from associated companies	0,00	0,00
- from key investor	0,00	0,00
- from parent company	0,00	0,00
b) other, including:	0,00	0,00
- from subsidiaries	0,00	0,00
- from co-subsidiaries	0,00	0,00
- from associated companies	0,00	0,00
- from key investor	0,00	0,00
- from parent company	0,00	0,00
c) claimed at court, including:	0,00	0,00
- from subsidiaries	0,00	0,00
- from co-subsidiaries	0,00	0,00
- from associated companies	0,00	0,00
- from key investor	0,00	0,00

Total gross short-term receivables from related parties:	6 259 905,93	1 338 468,39
d) write-offs to receivables from related parties	0,00	0,00
Total net short-term receivables from related parties:	6 259 905,93	1 338 468,39
- from parent company	0,00	0,00

# Note 7.3 Changes in the balance of write-offs to short-term receivables

Changes in the balance of write-offs to short-term receivables in PLN	30.09.2018	31.03.2018
Opening balance	0,00	3 027,13
a) increase (due to)	0,00	0,00
- interest	0,00	0,00
- suits, composition, insolvency	0,00	0,00
- doubtful debts	0,00	0,00
b) decrease (due to))	0,00	3 027,13
- interest	0,00	0,00
- suits, composition, insolvency	0,00	0,00
- write-offs to receivables	0,00	3 027,13
Closing balance of write-offs to short-term receivables in PLN	0,00	0,00

# Note 7.4 Gross short-term receivables

GROSS SHORT-TERM RECEIVABLES (CURRENCY STRUCTURE) in PLN	30.09.2018	31.03.2018
a) in Polish zloty	6 787 691,05	6 285 049,32
b) in foreign currencies (by currencies after recalculating into PLN)	6 531 309,93	1 338 468,39
- in USD	6 531 309,93	1 338 468,39
- in EUR	0,00	0,00
Total gross short-term receivables	13 319 000,98	7 623 517,71

# Note 7.5 Gross trade receivables from other parties with remaining maturities from the balance sheet date

GROSS TRADE RECEIVABLES WITH REMAINING MATURITIES FROM THE BALANCE SHEET DATE	30.09.2018	31.03.2018
a) up to 1 month	329 263,81	35 782,74
b) above 1 month to 3 months	0,00	0,00
c) above 3 months to 6 months	0,00	0,00
d) above 6 months to 1 year	0,00	0,00
e) above a year	0,00	0,00
f) overdue receivables	0,00	0,00
Total trade receivables (gross)	329 263,81	35 782,74
g) write-offs to trade receivables	0,00	0,00
Total trade receivables ( net)	329 263,81	35 782,74

# Note 7.6 Overdue trade receivables (gross)

OVERDUE TRADE RECEIVABLES (GROSS) – DIVIDED INTO UNPAID RECEIVABLES MATURING:	30.09.2018	31.03.2018
a) up to 1 month	0,00	0,00
b) above 1 month to 3 months	0,00	0,00
c) above 3 months to 6 months	0,00	0,00
d) above 6 months to 1 year	0,00	0,00
e) above a year	0,00	0,00
Total overdue trade receivables (gross)	0,00	0,00
f) write-offs to overdue trade receivables	0,00	0,00
Total overdue trade receivables (net)	0,00	0,00

# Note 7.7 Overdue long-term and short-term receivables (gross)

GROSS OVERDUE LONG-TERM AND SHORT-TERM RECEIVABLES	30.09.2018	31.03.2018
1. Contentious receivables	0,00	0,00
2. Total overdue receivables:	0,00	0,00
- trade receivables	0,00	0,00
- other	0,00	0,00
3. Receivables with no write-offs made:	0,00	0,00
- trade receivables	0,00	0,00
- other	0,00	0,00

# Note 8.1 Short-term financial assets

SHORT-TERM FINANCIAL ASSETS in PLN	30.09.2018	31.03.2018
a) in subsidiaries	0,00	0,00
- stocks or shares	0,00	0,00
- dividend and profit sharing	0,00	0,00
- debt securities	0,00	0,00
- loans granted	0,00	0,00
- other short-term financial assets (by nature)	0,00	0,00
b) in joint subsidiaries	0,00	0,00
- stocks or shares	0,00	0,00
- dividend and profit sharing	0,00	0,00
- debt securities	0,00	0,00
- loans granted	0,00	0,00
- other short-term financial assets (by nature)	0,00	0,00
c) in associated companies and other related parties	0,00	0,00
- stocks or shares	0,00	0,00
- dividend and profit sharing	0,00	0,00
- debt securities	0,00	0,00
- loans granted	0,00	0,00
- other short-term financial assets (by nature)	0,00	0,00
d) in key investor	0,00	0,00
- stocks or shares	0,00	0,00
- dividend and profit sharing	0,00	0,00
- debt securities	0,00	0,00
- loans granted	0,00	0,00
- other short-term financial assets (by nature)	0,00	0,00
e) in parent company	0,00	0,00
- stocks or shares	0,00	0,00
- dividend and profit sharing	0,00	0,00
- debt securities	0,00	0,00
- loans granted	0,00	0,00
- other short-term financial assets (by nature)	0,00	0,00
f) in other entities	0,00	0,00
- stocks or shares	0,00	0,00
- dividend and profit sharing	0,00	0,00
- debt securities	0,00	0,00
- loans granted	0,00	0,00
- other short-term financial assets (by nature)	0,00	0,00
g) cash and other cash equivalents	13 894 144,55	28 626 051,09

Total short-term financial assets	13 894 144,55	28 626 051,09
- other cash assets	0,00	0,00
- other cash equivalents	0,00	0,00
- cash in hand and on bank accounts	13 894 144,55	28 626 051,09

# Note 8.2 Cash and cash equivalents (currency structure)

Cash and cash equivalents in PLN (currency structure)	30.09.2018	31.03.2018
a) in Polish zloty	13 894 144,55	25 995 570,64
b) in foreign currencies (by currencies after recalculating into PLN)	0,00	2 630 480,45
- in USD	0,00	2 630 480,45
- in EUR	0,00	0,00
Total cash and cash equivalents	13 894 144,55	28 626 051,09

# Note 8.3 Securities, shares and other short-term financial assets

not present

# Note 8.4. Granted short-term loans

not present

## **Note 8.5 Other short-term investments**

As of September 30<sup>th</sup>, 2018 as well as on March 31<sup>st</sup>, 2018 the Company had no other short-term investments.

Note 9. Short-term prepayments

SHORT-TERM PREPAYMENTS in PLN	30.09.2018	31.03.2018
a) prepayments, including:	99 648,20	159 186,26
- magazine subscription	0,00	0,00
- yearly payments (domains. licences)	55 752,55	129 478,52
- insurance and other	43 895,65	29 707,74
b) other prepayments	0,00	0,00
- VAT carry forward	0,00	0,00
Total short-term prepayments	99 648,20	159 186,26

# Note 10 Assets impairment write-offs

#### not present

Note 11.1 Share capital

SHARE	CAPITAL (S	ΓRUCTURE) – 30	.09.2018						
	Share type	Type of share preference	Type of share right limits	Numbe shares thousa items	(in nd	Series/ issuance value by nominal value	Method of capital payment	Registrati on date	Dividend entitlement
Series A	Ordinary bearer's	no	no	25 000,00		500 000	Contributio n in cash	18.12.201 3	According to KSH
Series B	Ordinary bearer's	no	no	750 000		15 000	Contributio n in cash	18.12.201 3	According to KSH
Total sha	ares			25 750	,00				
Total sha	are capital					515 000			
Nominal	l value of a sin	gle share= 0,02 PL	.N					,	
SHARE	CAPITAL (S	ΓRUCTURE) – 31.	.03.2018						
Series/ issuanc e	Share type	Type of share preference	Type of share right limits	Numbe shares thousa items	(in nd	Series/ issuance value by nominal value	Method of capital payment	Registrati on date	Dividend entitlement
Series A	Ordinary bearer's	Brak	Brak	25 000,00		500 000	Contributio n in cash	18.12.201	According to KSH
Series B	Ordinary bearer's	Brak	Brak	750 000		15 000	Contributio n in cash	18.12.201	According to KSH
Total shares 25				25 750	,00				
Total sha	are capital			-		515 000			
Nominal	l value of a sin	gle share= 0,02 PL	.N				!		<u> </u>

### Series A shares:

Series A shares are the series issued in relation to the transformation of "LIVECHAT" Ltd., the legal previous predecessor of the Issuer, into LiveChat Joinmt Stock. The transformation was adopted by the resolution of the shareholders' meeting of "LIVECHAT" Ltd. of June 10th, 2007. The resolution was recorded by Marek Leśniak, Notary Public of the Notarial Office Leśniak i Kawecka-Pysz partnership based in Wrocław, under repertory A no 1324/2007. The transformation was registered by virtue of the decision of the Regional Court for Wrocław-Fabryczna in Wrocław, VI Economic Division – KRS of October 16th, 2007.

At the time of transformation the Issuer's share capital amounted to 500.000 PLN and was divided into 5.000.000 A series ordinary bearer's shares with the nominal value of 0,10 PLN each.

On November 29<sup>th</sup>, 2013 The Issuer's Shareholders' Meeting passed a resolution to change the Issuer's By-laws, comprising, among other things, stock split, fixing the nominal stock value of 0,02 (two grosze) PLN. The resolution was recorded by Karolina Warczak-Mańdziak, Notary Public of the Notarial Office Wisława Boć-Mazur and Karolina

Warczak-Mańdziak civil partnership based in Wrocław, under repertory A no 12380/2013. The shares were split in the proportion of 1:5 so that each single Issuer's share, including each single A series share, was split into 5 shares. The change in the Issuer's By-laws covering a change in the share nominal value was registered by virtue of a decision of the Regional Court for Wrocław-Fabryczna in Wrocław, VI Economic Division – KRS of December 18<sup>th</sup>, 2013. As a result of the above-mentioned registration, A series shares comprise 25.000.000 ordinary bearer's shares with the nominal value of 0,02 PLN each.

#### Series B shares

On April 26th, 2010 the Issuer's Shareholders' Meeting passed a resolution to increase the Issuer's share capital by the amount of 15.000 PLN through—series B bearer's shares waiving the pre-emptive right of the Company's current shareholders as well as to amend the Company's By-laws. By virtue of the said resolution the Shareholders' Meeting decided to increase the share capital by 15.000 PLN by issuing 150.000 series B ordinary bearer's shares with the nominal value of 0,10 PLN. The series B shares were in full subscribed for by Mariusz Ciepły and paid with cash of 15.000 PLN. The issue price of a series B share was 0,10 PLN per single share.

On November 29<sup>th</sup>, 2013 The Issuer's Shareholders' Meeting passed a resolution to change the Issuer's By-laws, comprising, among other things, stock split, fixing the nominal stock value of 0,02 (two grosze) PLN. The resolution was recorded by Karolina Warczak-Mańdziak, Notary Public of the Notarial Office Wisława Boć-Mazur and Karolina Warczak-Mańdziak civil partnership based in Wrocław, under repertory A no 12380/2013. The shares were split in the proportion of 1:5 so that each single Issuer's share, including each single B series share, was split into 5 shares. The change in the Issuer's By-laws covering a change in the share nominal value was registered by virtue of a decision of the Regional Court for Wrocław-Fabryczna in Wrocław, VI Economic Division – KRS of December 18<sup>th</sup>, 2013. As a result of the above-mentioned registration, B series shares comprise 750.000 ordinary bearer's shares with the nominal value of 0,02 PLN each.

Note 11.2 Changes in the ownership structure from April 1st,2018 until the day on which the financial statement was drawn up

	As of March 31st, 2018	As of September 30th, 2018	As of November 23rd, 2018
Nationale-Nederlanden PTE	5,53%	5,53%	5,53%
Aviva OFE Aviva Santander	n/a	5,48%	5,48%
Shareholders' Agreement including above 5 % of the Company's equity	47,10%	47,10%	47,10%
Mariusz Ciepły	15,57%	15,57%	15,57%
Maciej Jarzębowski	11,69%	11,69%	11,69%
Jakub Sitarz	11,69%	11,69%	11,69%
Others	47,36%	41,88%	41,88%
Total	100%	100%	100%

# Note 11.3 Own shares - no

#### Note 11.4 Issuer's shares owned by subsidiaries – no

#### **Note 12 Supplementary capital**

SUPPLEMENTARY CAPITAL in PLN	30.09.2018	31.03.2018	
a) from sales of shares above their nominal value	0,00	0,00	
b) statutory	171 666,67	171 666,67	
c) created according to the by-laws/contract above the minimum statutory value	9 635 323,29	7 139 489,80	
d) from shareholders' additional payments	0,00	0,00	
e) other (by nature)	0,00	0,00	
Total supplementary capital	9 806 989,96	7 311 156,47	

#### **Note 13 Revaluation reserve**

As of September 30th, 2018 as well as of March 31st, 2018 the Company had no revaluation reserves.

#### Note 14 Other reserve capitals (by purpose)

As of September 30th, 2018 as well as of March 31st, 2018 the Company had no other reserves.

# Note 15 Write-off on net profit during the financial year

As of September 30th, 2018 the Company had no write-offs on net profit during the financial year. In the previous year the Company paid an advance payment for dividend.

#### Note 16 Deferred income tax liability/ reserve

This item does not exist.

# Note 17. Change in the balance of short-term and long-term provisions for pension funds and similar

Not applicable – The Company does not employ people on contract basis.

# Note 18 Change in the balance of other long-term provisions not present

#### Note 19 Change in the balance of other short-term provisions

not applicable

## **Note 20 Long-term liabilities**

As of September 30<sup>th</sup>, 2018 as well as of March 31<sup>st</sup>, 2018 the Company had no long-term liabilities.

Note 21.1 Short-term liabilities

SHORT-TERM LIABILITIES in PLN	30.09.2018	31.03.2018
a) to related parties	0,00	0,00
- credits and loans, including:	0,00	0,00
- long-term falling due	0,00	0,00
- arising from issuance of debt securities	0,00	0,00
- dividend	0,00	0,00
- other financial liabilities, including:	0,00	0,00
- trade liabilities maturing:	0,00	0,00
- up to 12 months	0,00	0,00
- above 12 months	0,00	0,00
- advance payments for deliveries	0,00	0,00
- bill-of-exchange liabilities	0,00	0,00
- other ( by nature)	0,00	0,00
b) to joint-subsidiaries	0,00	0,00
- credits and loans, including:	0,00	0,00
- long-term falling due	0,00	0,00
- arising from issuance of debt securities	0,00	0,00
- dividend	0,00	0,00
- other financial liabilities, including:	0,00	0,00
- trade liabilities maturing:	0,00	0,00
- up to 12 months	0,00	0,00
- above 12 months	0,00	0,00
- advance payments for deliveries	0,00	0,00
- bill-of-exchange liabilities	0,00	0,00
- other ( by nature)	0,00	0,00
c) to associated companies and other related entities	0,00	0,00
- credits and loans, including:	0,00	0,00
- long-term falling due	0,00	0,00
- arising from issuance of debt securities	0,00	0,00
- dividend	0,00	0,00
- other financial liabilities, including:	0,00	0,00
- trade liabilities maturing:	0,00	0,00
- up to 12 months	0,00	0,00
- above 12 months	0,00	0,00
- advance payments for deliveries	0,00	0,00
- bill-of-exchange liabilities	0,00	0,00

Total short-term liabilities	2 063 450,72	1 712 150,20
- employee benefit fund	0,00	0,00
g) special funds (by titles)	0,00	0,00
- other	4 986,22	0,00
- payroll liabilities	0,00	0,00
- tax,customs, insurance and other payments	695 663,66	602 345,86
- bill-of-exchange liabilities	0,00	0,00
- advance payments for deliveries	0,00	0,00
- above 12 months	0,00	0,00
- up to 12 months	1 362 800,84	1 109 804,34
- trade liabilities maturing:	1 362 800,84	1 109 804,34
- other financial liabilities, including:	0,00	0,00
- dividend	0,00	0,00
- arising from issuance of debt securities	0,00	0,00
- long-term falling due	0,00	0,00
- credits and loans, including:	0,00	0,00
f) to other entities	2 063 450,72	1 712 150,20
- other ( by nature)	0,00	0,00
- bill-of-exchange liabilities	0,00	0,00
- advance payments for deliveries	0,00	0,00
- above 12 months	0,00	0,00
- up to 12 months	0,00	0,00
- trade liabilities maturing:	0,00	0,00
- other financial liabilities, including:	0,00	0,00
- dividend	0,00	0,00
- arising from issuance of debt securities	0,00	0,00
- long-term falling due	0,00	0,00
- credits and loans, including:	0,00	0,00
e) to parent company	0,00	0,00
- other ( by nature)	0,00	0,00
- bill-of-exchange liabilities	0,00	0,00
- advance payments for deliveries	0,00	0,00
- above 12 months	0,00	0,00
- up to 12 months	0,00	0,00
- trade liabilities maturing:	0,00	0,00
- other financial liabilities, including:	0,00	0,00
- dividend	0,00	0,00
- arising from issuance of debt securities	0,00	0,00
- long-term falling due	0,00	0,00
- credits and loans, including:	0,00	0,00

## **Note 21.2 Short-term liabilities (currency structure)**

SHORT-TERM LIABILITIES (CURRENCY STRUCTURE)	30.09.2018	31.03.2018
a) in Polish zloty	2 046 455,68	1 712 150,20
b) in foreign currencies (after recalculating into PLN))	16 995,04	0,00
Total short-term liabilities	2 063 450,72	1 712 150,20

## Note 21.3 Short-term liabilities arising from loans and credits

The company is not a party to any credit or loan agreements shown in statements.

## Note 21.4 Short-term liabilities arising from issuance of debt financial instruments

The Company did not issue any debt financial instruments.

## Note 22. Other prepayments and accruals

OTHER PREPAYMENTS AND ACCRUALS in PLN	30.09.2018	31.03.2018
a) prepaid costs	1 951 261,88	1 652 299,99
- long-term	0,00	0,00
- short-term (provision for the costs of maintaining IT infrastructure)	1 951 261,88	1 652 299,99
b) deferred income	0,00	0,00
- long-term	0,00	0,00
- short-term	0,00	0,00
Other total prepayments and accruals	1 951 261,88	1 652 299,99

# Note 23 Additional information explaining the method of calculating the book value per single share and the diluted book value per single share:

	30.09.2018	31.03.2018
Book value	38 537 237,86	44 569 489,96
Number of shares	25 750 000,00	25 750 000,00
Book value per single share (in PLN)	1,50	1,73

Diluted number of shares	25 750 000,00	25 750 000,00
Diluted book value per single share (in PLN)	1,50	1,73

## **Explanatory notes to off-balance sheet items**

# Note 24 Contingent receivables from related parties not present

# Note 25 Contingent liabilities to related parties not present

## Notes to profit and loss statement

## Note 26.1 Net revenues from sales of products (by type)

NET REVENUES FROM SALES OF PRODUCTS (BY TYPE – TYPES OF ACTIVITIES) in PLN	for the period of 3 months ending on September 30 <sup>th</sup> 2018	for the period of 6 months ending on September 30th 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30th 2017
- sales of products	26 580 818,94	52 095 770,81	22 053 667,75	43 613 844,69
- including: from related parties	26 516 823,37	51 988 400,24	21 946 482,75	43 376 682,57
- sales of services	0,00	0,00		0,00
- including: from related parties	0,00	0,00		0,00
Total net sales of products	26 580 818,94	52 095 770,81	22 053 667,75	43 613 844,69
- including: from related parties	26 516 823,37	51 988 400,24	21 946 482,75	43 376 682,57

## Note 26.2 Net revenues from sales of products (by territory)

NET REVENUES FROM SALES OF PRODUCTS (BY TERRITORY) IN PLN	for the period of 3 months ending on September 30th 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30 <sup>th</sup> 2017
a) country	63 995,57	107 370,57	107 185,00	211 758,72
- including: from related parties	0,00	0,00	0,00	0,00
- sales of products	63 995,57	107 370,57	107 185,00	211 758,72
- including: from related parties	0,00	0,00	0,00	0,00
- sales of services	0,00	0,00	0,00	0,00
- including: from related parties	0,00	0,00	0,00	0,00

- including: from related parties	26 516 823,37	51 988 400,24	22 368 362,87	43 376 682,57
Total net revenues from sales of products	26 580 818,94	52 095 770,81	22 053 667,75	43 613 844,69
- including: from related parties	0,00	0,00	0,00	0,00
- sales of services	0,00	0,00	0,00	0,00
- including: from related parties	26 516 823,37	51 988 400,24	22 368 362,87	43 376 682,57
- sales of products	26 516 823,37	51 988 400,24	21 946 482,75	43 402 085,97
b) export	26 516 823,37	51 988 400,24	21 946 482,75	43 402 085,97

# Note 27 Net revenues from sales of goods and materials The Company does not sell goods and materials.

## Note 28 Cost by nature

COST BY NATURE in PLN	for the period of 3 months ending on September 30 <sup>th</sup> 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 3 months ending on September 30 <sup>th</sup> 2017	for the period of 6 months ending on September 30 <sup>th</sup> 2017
Energy and materials used	215 774,07	412 639,14	96 747,78	158 314,48
External services	7 034 387,58	13 238 255,44	5 537 291,57	10 215 524,79
Taxes and charges	7 285,06	7 285,06	140,00	6 592,00
Salaries	531 988,21	734 103,91	267 857,80	591 369,20
Amortisation	892 422,55	1 653 550,61	590 955,19	1 140 587,20
Other cost	650 251,78	1 505 767,06	531 823,73	1 295 269,15
Total cost by nature	9 332 109,25	17 551 601,22	7 024 816,07	13 407 656,82

## Note 29 Other operating revenues

OTHER OPERATING REVENUES in PLN	for the period of 3 months ending on September 30th 2018	for the period of 6 months ending on September 30th 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30th 2017
a) gain on disposal of non-financial fixed assets	0,00	0,00	0,00	0,00
- revenues from disposal of non-financial fixed assets	0,00	0,00	0,00	0,00
-net value of non-financial fixed assets	0,00	0,00	0,00	0,00
b) subsidies	0,00	0,00	0,00	0,00
c) other operating revenues	3 000,00	6 000,72	3 000,00	6 000,00
- annual adjustment	0,00	0,00	0,00	0,00
- other operating revenues	3 000,00	6 000,72	3 000,00	6 000,00
Total other operating revenues	3 000,00	6 000,72	3 000,00	6 000,00

## **Note 30 Other operating expenses**

OTHER OPERATING EXPENSES in PLN	for the period of 3 months ending on September 30th 2018	for the period of 6 months ending on September 30th 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30th 2017
a) loss on disposal of non-financial fixed assets	0,00	0,00	0,00	0,00
b) revaluation of non-financial assets	0,00	0,00	0,00	0,00
- revaluation write-offs	0,00	0,00	0,00	0,00
c) other operating expenses	3 131,49	4 578,08	1 618,86	3 223,05
- donations	0,00	0,00	0,00	0,00
- provision for expenses	0,00	0,00	0,00	0,00
- annual adjustment of VAT	0,00	0,00	0,00	0,00
- penalty for earlier termination of a contract	0,00	0,00	0,00	0,00
- other operating expenses	3 131,49	4 578,08	1 618,86	3 223,05
Total operating expenses	3 131,49	4 578,08	1 618,86	3 223,05

## Note 31.1 Financial revenues arising from dividend and profit sharing

As of September 30th, 2018 and September 30th, 2017 the item is not present

Note 31.2 Financial revenues arising from interest

FINANCIAL REVENUES FROM INTEREST in PLN	for the period of 3 months ending on September 30th 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30th 2017
a) loans granted	0,00	0,00	0,00	0,00
- from related parties, including:	0,00	0,00	0,00	0,00
- from related parties	0,00	0,00	0,00	0,00
- from joint subsidiaries	0,00	0,00	0,00	0,00
- from associated and other companies	0,00	0,00	0,00	0,00
- from key investor	0,00	0,00	0,00	0,00
- from parent company	0,00	0,00	0,00	0,00
- from other entities	0,00	0,00	0,00	0,00
b) other interest	34 767,68	84 630,68	33 234,00	59 938,51
- from related parties, including:	0,00	0,00	0,00	0,00
- from related parties	0,00	0,00	0,00	0,00

- from joint subsidiaries	0,00	0,00	0,00	0,00
- from associated and other companies	0,00	0,00	0,00	0,00
- from key investor	0,00	0,00	0,00	0,00
- from parent company	0,00	0,00	0,00	0,00
- from other entities	34 767,68	84 630,68	33 234,00	59 938,51
Total financial revenues arising from interest	34 767,68	84 630,68	33 234,00	59 938,51

## **Note 31.3 Other financial revenues**

OTHER FINANCIAL REVENUES in PLN	for the period of 3 months ending on September 30th 2018	for the period of 6 months ending on September 30th 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30 <sup>th</sup> 2017
a) revaluation exchange rate gains	95 017,81	378 053,94	0,00	0,00
b) reserve release	0,00	0,00	0,00	0,00
c) other	0,00	0,00	0,00	0,00
Total other financial revenues	95 017,81	378 053,94	0,00	0,00

## Note 32.1 Financial expenses arising from interest

FINANCIAL EXPENSES FROM INTEREST in PLN	for the period of 3 months ending on September 30 <sup>th</sup> 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 3 months ending on September 30 <sup>th</sup> 2017	for the period of 6 months ending on September 30 <sup>th</sup> 2017
a) loans granted	0,00	0,00		0,00
- to related parties, including:	0,00	0,00		0,00
- to related parties	0,00	0,00		0,00
- to joint subsidiaries	0,00	0,00		0,00
- to associated and other companies	0,00	0,00		0,00
- to key investor	0,00	0,00		0,00
- to parent company	0,00	0,00		0,00
- to other entities	0,00	0,00		0,00
b) other interest	4,61	78,86	0,11	247,40
- to related parties, including:	0,00	0,00	0,00	0,00
- to related parties	0,00	0,00	0,00	0,00
- to joint subsidiaries	0,00	0,00	0,00	0,00
- to associated and other companies	0,00	0,00	0,00	0,00
- to key investor	0,00	0,00	0,00	0,00
- to parent company	0,00	0,00	0,00	0,00
- to other entities	4,61	78,86	0,11	247,40
Total financial expenses arising from interest	4,61	78,86	0,11	247,40

## **Note 32.2 Other financial expenses**

OTHER FINANCIAL EXPENSES in PLN	for the period of 3 months ending on September 30th 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 3 months ending on September 30th 2017	for the period of 6 months ending on September 30 <sup>th</sup> 2017
a) loss on exchange rates	0,00	0,00	183 216,24	1 704 045,11
b) created reserves (due to)	0,00	0,00	0,00	0,00
- revaluation write-offs to receivables	0,00	0,00	0,00	0,00
c) other	0,00	0,00	0,00	0,00
Total other financial expenses	0,00	0,00	183 216,24	1 704 045,11

### **Note 33 Current income tax**

CURRENT INCOME TAX in PLN	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2017
1. Gross profit (loss)	35 008 197,99	28 564 610,82
2. Difference between gross profit (loss) and an income tax base ( by nature)	0,00	0,00
a) increasing the taxable base	1 125 911,52	745 591,22
-taxable income	0,00	0,00
- costs that are not tax-deductible expenses	1 125 911,52	745 591,22
b) decreasing the taxable base	0,00	0,00
- revenues that are not fixed tax-deductible revenues	0,00	0,00
- costs that for tax calculation purposes are tax year costs	0,00	0,00
3. Income tax base	36 134 109,51	29 310 202,04
4. Income tax according to the rate of 19%	6 865 480,81	5 568 938,39
5. Tax increases, waivers, exemptions, deductions	0,00	0,00
6. Current income tax shown in a tax return for the period, including:	6 865 480,00	5 568 938,00
- shown in the profit and loss statement	6 865 480,00	5 583 325,64
- change in the balance of deferred income	-72 529,91	-14 387,64

## Note 34 Deferred income tax, shown in the profit and loss statement

The deferred income tax balance shown in the profit and loss statement results from changes in the assets and provisions for deferred tax. The basic reasons for generating

the deferred tax temporary differences result from changes in the estimate values related to the IT infrastructure maintenance expenses.

## Note 35 Other statutory reductions in profit (increases in loss) not present

Note 36 Profit per single share

	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2017
Net profit	28 215 247,90	22 981 285,18
Number of shares	25 750 000,00	25 750 000,00
Net profit per single share ( in PLN)	1,10	0,89
Diluted number of shares	25 750 000,00	25 750 000,00
Diluted net profit per single share	1,10	0,89

Profit per single share was calculated as a product of the net profit as shown in the financial statement and the average weighted number of shares.

### **Explanatory notes to cash flow statement**

CASH OPENING AND CLOSING BALANCE/STRUCTURE	for the period of 6 months ending on September 30 <sup>th</sup> 2018	for the period of 6 months ending on September 30 <sup>th</sup> 2017
a) total cash (opening balance)	28 626 051,09	33 563 749,39
- cash in hand and at bank	28 626 051,09	33 563 749,39
- other cash	0,00	0,00
b) total cash (closing balance)	13 894 144,55	17 811 468,11
- cash in hand and at bank	13 894 144,55	17 811 468,11
- other cash	0,00	0,00
Change in the balance of cash	-14 731 906,54	-15 752 281,28
Cash from operating activity	24 357 652,22	22 833 738,09
Cash from investment activity	-4 842 058,76	-2 278 519,37
Cash from financial activity	-34 247 500,00	-36 307 500,00

#### **FURTHER EXPLANATORY NOTES**

#### **Note 1 Information on financial instruments**

Note 1.1 As of the balance sheet date the Company's financial assets are formed of shares/stocks in the related company LiveChat Inc., cash and receivables.

The company does not have any other financial instruments, especially contracts referred to in the regulation of the Cabinet of December 12<sup>th</sup>, 2001 concerning detailed principles of recognition, valuation methods and scope of disclosure and the way of presenting financial documents.

Note 1.2 For financial assets available for sale or intended for trading, evaluated at the adjusted acquisition cost, if it is not possible to reliably measure—the fair value of the assets, their balance sheet value should be indicated along with stating the reasons for which their fair value cannot be fixed reliably, as well as, if possible – defining the range within which the fair value of those instruments can be contained.

Not applicable

Note 1.3 For financial assets and financial liabilities, the fair value of which is not determined, it is recommended to provide:

- a) information on their fair value; if, for some reasons, the fair value of such assets or liabilities has not been fixed, this should be indicated along with a basic characteristics of financial instruments, that in other circumstances would have been evaluated at the price determined on the regulated active market where public trading in financial instruments takes place and the information on this price is available.
- b) in case the fair value of assets and financial liabilities is lower than their balance sheet value the balance sheet as well as the fair vale of a particular item or a group of items, the reasons for failing to make revaluation write-offs to the balance sheet value of such items as well as the prospects of recovering the indicated value in full amount. Not present
- Note 1.4 In case of an agreement resulting in transformation of financial assets into securities or in case of repurchase agreements, it is necessary to provide for each transaction individually:
- a) character and size of the transactions made, including description of accepted or granted guarantees and securities, data accepted for calculation of the fair value of interest inflows related to agreements made in a particular period as well as transactions made in previous periods, both completed as well as continuing in a particular period.
- b) information on financial assets excluded from accounting books during the reporting period.

Not present

Note 1.5 In case of reclassification of financial assets evaluated at their fair value into assets evaluated at the adjusted acquisition cost, the reasons for changing valuation method should be given.

Not present

Note 1.6 In case of impairment loss on financial assets is recognised or due to the fact that the reason for which such loss is recognized ceases , or the value of the asset is increased, it is necessary to indicate the amounts of write-offs decreasing or increasing the value of financial assets.

Such write-offs were not made.

Note 1.7 For debt financial instruments, loans granted or own receivables it is necessary to indicate interest revenue calculated by means of interest rates resulting from contracts made, divided into assets categories the interest refers to, however, the interest calculated and realized in a particular period and the interest calculated but unrealized should be indicated separately. Unrealized interest should be indicated divided by payment dates:

up to 3 monthsabove 3 months to 12 monthsabove 12 months0,00 PLN0,00 PLN

#### not present

Note 1.8 For write-offs to loans granted or own receivables arising from impairment loss on such loans, it is necessary to indicate the unrealized interest calculated on such receivables.

#### No applicable

Note 1.9 For financial liabilities, it is necessary to indicate cost of interest on the liabilities calculated with interest rates resulting from concluded contracts, divided into interest cost related to liabilities recognised as intended for trading, other short-term financial liabilities and long-term financial liabilities; the cost of interest calculated and realized in a particular period should be indicated separately from the cost of interest calculated but unrealized. Unrealized interest should be indicated divided by payment dates:

up to 3 monthsabove 3 months to 12 monthsabove 12 months0,00 PLN0,00 PLN

#### Not present

Note 1.10 It is necessary to provide information on financial risk management objectives and methods, including division into fair value hedges, cash flow hedges and hedges of net investments in foreign operations, as well as information on, at least:

- a) description of hedge type,
- b) description of hedging instruments
- c) characteristics of a risk type hedged.

Such instruments do not occur, however risk the Company is exposed to, including financial risk, is presented in i.12 and 13 of the attached report of the Board on the Company's performance in the period under analysis. The Company does not use financial risk hedges.

**Note 1.11** In case of hedging a planned transaction or highly probable future liabilities, it is necessary to provide information on financial risk management objectives and methods, divided into hedges of basic types of planned transactions and highly probable future liabilities, and furthermore information on, at least:

- a) description of a hedged item, including the expected time of the planned transaction occurrence or future liability falling due,
- b) description of hedging instruments used,
- c) amount of all deferred or not calculated profit or loss as well as the expected date of recognising them as financial revenues or expenses.

#### Not applicable

Note 1.12 If profit or loss on evaluation of hedging documents, both being financial derivatives, or other assets or liabilities, in case of hedging cash flows was reflected in revaluation capital, it is necessary to indicate:

- a) amounts of write-offs increasing or decreasing revaluation capital,
- b) amounts of write-offs on revaluation capital booked as financial revenues or expenses,
- c) amounts of write-offs on revaluation capital added to acquisition cost/ purchase price or an opening balance determined in another way on the day an asset or liability was entered into the books, which until this day was covered by a transaction or was a highly probable future liability hedged item

#### not present

1.a Information on possessed financial instruments including embedded derivatives not present

Note 2. Note on off-balance sheet items, especially in contingent liabilities, including guarantees made by the Company ( also in bonds) not present

Note 3 Liabilities towards the state budget of self-governments due to the rights of title to buildings and structures granted

As of September 30<sup>th</sup> ,2018 the Company had no liabilities towards the state budget or self-governments due to the rights of title to buildings.

Note 4 Revenues, expenses and results of discontinued activity during the reporting period or prospected to be discontinued in the next period

During the reporting period the Company did not discontinue any of the activities it had run, it does not expect that those activities will be discontinued in next periods

Note 5 Cost of manufacture of fixed assets under construction, fixed assets for the Company's own needs

During the reporting period there were no costs of manufacture of fixed assets under construction or fixed assets for the Company's own needs.

#### Note 6 Investments made

In the reporting period the Company made investments on purchase of fixed assets amounting to 306 163,70 PLN, and the intangible fixed assets ( together with the assets settled as prepayment and accruals) of 2 527 252,31 PLN.

The Company does not have to make nor makes any investments related to environmental protection.

Note 7 Information on transactions made with related parties upon other than market conditions, including amounts and character of those transactions

The Company did not make transactions with related parties under other than market conditions.

Figures of the related parties concerning:

- a) mutual receivables and payables,
- b) costs and revenues of mutual transactions.
- c) other data necessary for drawing up a consolidated financial statement

Revenues from sales to LiveChat Inc
Cost of services purchased from LiveChat Inc
Receivables due from LiveChat Inc
Liabilities to LiveChat Inc

51 988 400,24 PLN 8 973 638,30 PLN 6 259 905,93 PLN 0.00 PLN

Note 7a. Information on the character and economic objective of the agreements concluded by the Issuer not reflected in the balance sheet to the extent needed for evaluating their effect on the financial standing and the financial result.

No applicable

Note 8 Information on joint undertakings not subject to consolidation not presented

Note 9 Information on average employment divided into professional groups.

The Company does not employ employees on contract basis. It regularly liaises with 107 people.

Note 10 Total amount of salaries and prizes (in cash and in kind) paid or due, separately to the management and supervisory staff, in the Company's enterprise and due to exercising functions in the authorities of subsidiaries, joint subsidiaries and associated companies.

The remuneration of the Board of Directors/Management Board of LiveChat Software SA collected from April 1st,2018 until September 30th,2018 also comprises bonus granted by the Supervisory Board of October 26th,2018 for the operation of the Management Board and the Company performance results in 2017/2018.

Name	01.04.2018 - 30.09.2018	01.04.2017 - 30.09.2017
Mariusz Ciepły	325 000,00	108 000,00
Urszula Jarzębowska	172 000,00	72 000,00
Total	497 000,00	180 000,00

Members of the Supervisory Board did not receive salaries.

**Note 11** Information on the amount of unpaid advances, credits, loans, guarantees or other agreed commitments to payments for the Company, given by the Company to managing and supervisory staff.

As of September 30th, 2018 the Company had payables due to advances amounting to:

- Mariusz Ciepły - 1 063,85 PLN

Note 12 Information on significant events in previous years comprised by the financial statement for the present period.

No events of such type

Note 13 Information on significant events after the balance sheet day not comprised by the financial statement.

After the balance sheet day there were no significant events that were not recognised in the financial statement.

Note 14 Information on the relations of the legal predecessor with the Issuer and on the method of taking over assets and liabilities.

By virtue of a decision of the Regional Court of Wrocław-Fabryczna VI Economic Division – National Court Register of June 28<sup>th</sup>, 2002 into the Register of Entrepreneurs of the National Court Register there were entered the particulars of LIVECHAT Ltd. Based in Wrocław – the legal predecessor of the Issuer.

On September 10<sup>th</sup>, 2007 the Shareholders' Meeting of LIVECHAT Ltd. passed a resolution on transformation of the Company into a joint stock. The resolution was recorded by the Notary Public Marek Leśniak of the Notarial Office Leśniak i Kawecka-Pysz partnership based in Wrocław under repertory A no 1324/2007.

By virtue of a decision of the Regional Court of Wrocław-Fabryczna VI Economic Division – National Court Register of October 16<sup>th</sup>, 2007 the transformation was entered into the National Court Register as well as the name of the Issuer LIVECHAT Software Joint Stock was entered into the said register under the number KRS 0000290756.

Note 15 Financial statement and comparable data, at least with reference to the basic items in the balance sheet and profit and loss statement/ consolidated financial statement and consolidated profit and loss statement, adjusted by the relevant inflation index, indicating the source of the index and the application method, recognising the period of the last financial statement as the reference period – if the accumulated average annual inflation rate for the past three years of the Issuer's business activities reached or exceeded 100%

not applicable

Note 16 Listing and explaining differences between the data reflected in the financial statement and the comparable data and previously drawn up and published statements

not applicable

Note 17 Changes in the accounting principles (policy) applied and the method of drawing the financial statement up made in relation to the previous business year (or business years), the reasons, titles and the effect of the resulting financial outcomes onto the financial standing, liquidity, financial result and profitability.

#### not applicable

Note 18 Adjustments made, their reasons, titles and the effect of the resulting financial outcomes onto the financial standing, liquidity, financial result and profitability.

In the business year ending on September 30<sup>th</sup>, 2018, there were no adjustments made in the books.

Note 19 In case of uncertainty concerning the possibilities of continuing activities, description of such uncertainties as well as stating that such an uncertainty occurs and indicating whether the financial statement contains adjustments thereof. It is also necessary to describe the actions taken or planned to be taken by the Company in order to eliminate uncertainty.

The financial statement was made with the belief that the Company will continue its activities in foreseeable future.

There are no circumstances known that might threaten continuation of the activities run by the Company.

#### Note 20 Remuneration to an auditor

In the reporting period the Company paid to the auditor the following remuneration:

- auditing the annual financial statement ( separate and consolidated) 26.000 PLN Remuneration due to the auditor:
- auditing the interim separate financial statement and reviewing the interim ( half year) consolidated statement 27.000 PLN

#### Note 21 Merger

During the reporting period there was no Company's merger with other business entity.

Note 22 In case of evaluating shares and stocks for the purpose of the financial statement property rights were not applied it is necessary to indicate what effects would have been brought with their application and how this would have affected the financial result.

The Company does not have subsidiaries the shares/stocks of which are evaluated by equity method.

#### Note 23 Drawing up the consolidated statements

The presented financial statement is a separate statement of LIVECHAT Software SA. As the parent Company in the Capital group of LIVECHAT Software SA, the Company has also drawn up a consolidated statement.

Wrocław, November 23<sup>rd</sup>, 2018

Mariusz Ciepły, President of the Board Urszula Jarzębowska, member of the Management Board Joanna Alwin , Financial Director